

Accelerated Income Program



Accelerate Now is a provider of solutions and strategies to the Financial Services Industry. Recognising that this highly regulated environment has created the need for companies and individuals to reshape their businesses, Accelerate Now provides you with the support you need to build and grow your business and to maintain a compliant practice within this regime.

Accelerate Now offers products and services which are designed specifically to address the challenges facing leaders and their organisations today. Accelerate Now has a team of experienced financial services experts including trainers, assessors, coaches compliance officers, and business analysts.

If you're not getting maximum results, Accelerate Now can assist you to achieve your full potential.

The need for a Program for Financial Services Professionals

Accelerate Now offer a unique personal development programme for professionals working in Financial Services. We recognise the need for you to continue to develop your skills and knowledge whilst also developing and maintaining a successful business practice.

We understand the difficulties of completing continuous professional development that is specific to your personal needs and relevant to the unique needs of your business or role within financial services. Busy executives and professionals just simply do not have time to attend generic seminars and to sift through all the self-study materials and courses available in order to source appropriate training and development. All too often the seminars and training materials are not specific enough, not relevant to the business, cannot be implemented, and they get forgotten amongst the hazy backdrop of compliance updates, changes to products and services, etc. It can be hard enough just keeping up-to-date without the added pressure of personal development!



How is this Personal Development Programme different?

Accelerate Now provides Personal Development Coaching. One of our experienced team will discuss explore your specific needs and the requirements of your role. This assists us to establish exactly what you do, what your key performance indicators are, the challenges you face, your strengths and what it is you need in order to accelerate forward.

What makes this financial services development programme unique is that we combine your needs for professional development inline with assisting you to develop, maintain and enhance your successful business practice. All programmes are tailored to the needs of the individual and are provided on a one-to-one basis.

You have access to professionals who assist you;

- ★ Create a business plan and build your business
- ★ Enhance your communication and sales skills
- ★ Overcome barriers and obstacles
- ★ Create a personal development plan
- ★ Select appropriate articles and books for you to read
- ★ Advise you of seminars and courses that are relevant to your needs
- ★ Manage your time and your activities
- ★ Maintain motivation
- ★ Achieve positive results and achieve your full potential

The programme will meet your needs for continuous professional development under the Financial Services Reform Act, whilst also empowering you to achieve enhanced performance in your role.

Results you can expect:

- ★ Enhanced sales skills and communication skills
- ★ Superior rapport building skills
- ★ Increased referrals
- ★ Higher closing ratios
- ★ Increased sales
- ★ Self discipline and Self Motivation
- ★ Immediate and lasting transformation for yourself and for your business

How does the programme work?

There is no set format to our programme as it is different for every professional who works with us. The programme can be delivered face-to-face or over the telephone, according to your preference. The initial interview will assist us to ascertain your needs and to design your tailored programme.

Accelerate Income Program includes Success Coaching, Mentoring, Progress Reviews and Training. *"It's the sales manager support you have never had".*

Personal Development Coaching is provided over periods of 6 weeks, 12 weeks or 24 weeks, depending on your needs and the level of service you require.

We establish what it is YOU need and provide a packaged solution combining the roles of a sales manager, business development manager, mentor, success coach and trainer all in one!

All of our team are experienced financial service industry professionals (many have held senior roles), trainers, coaches, financial services compliance officers and/or business strategists.

Accelerate Now offers free consultations and will only agree to commit to working with you once we are certain that we can deliver the products and services that you need

You, like us, value the importance of great results!

	6 weeks	12 weeks	24 weeks
	3 Success Coaching sessions 1 Mentoring session 6 weekly progress reviews	5 Success Coaching sessions 2 Mentoring sessions 12 weekly progress reviews	12 Success Coaching sessions 5 Mentoring sessions 24 weekly progress reviews
Telephone	\$2,250	\$3,450	\$7,250
Face to Face our premises*	\$2,650	\$4,150	\$8,950
Face to Face your work premises or your home*	\$3,050	\$4,850	\$10,650

Call to find out more or to book your Accelerated Income Program today

Telephone 1300 308562
www.acceleratenow.com.au